

SECRET

SAPC 16892

Copy 2 of 3

25 June 1957

Dear Bob,

Inclosed is letter contract covering System Threes for our new customer.

Please note that the letter contract has been written to include 18 systems conforming to Spec. P-5001, with certain exceptions, for an estimated cost plus fee of \$440,000. Since the exceptions to the specs. were not considered in negotiating the estimated price, it is recognized that the sum of \$440,000 may not be sufficient for this procurement. Our new customer has advised that funds allotted for this procurement are limited very closely to the above sum, therefore, it is requested that you submit for consideration in negotiating the definitive contract, an alternate proposal setting forth the quantity of System Threes conforming to Spec. P-5001 with exceptions, that you can furnish at an estimated contract price of \$440,000.

Regards,

Dan

25X1A

SA/PC/DCI: [redacted] bas (6/25/57)

Distribution:

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Orig. - [redacted]
→ 2. - [redacted] NY NY-A-501
3. - Chrono [redacted]

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